



– Your competent partner in solar and heating controllers, visualisation and more

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- Company presentation
- Characteristics
- German Renewable Energy Sources Act (EEG) / price development (feed-in & purchase)
- Possibilities of self-consumption
- Domestic energy flow
- Monetary flow calculation of self-consumption / feed-in
- Optimisation of self-consumption

# Welcome!





# I am your host today

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## We set standards...

- Modern production technology and a high production depth
- Up to 2000 controllers per day
- 100 % Germany-based production

- State-of-the-art quality assurance technology such as an AOI station, etc.
- TÜV-certified according to ISO 9001





## Our own ideas...

- In-house Research & Development division
- Cooperations with universities and research institutes

- Extensive in-house lab facilities for electromagnetic and hydraulic testing
- Testing of our own as well as, if our customers so wish, third-party products under real-life conditions

# Product overview



- <del>10</del>
- Simple solar controllers
- Controllers for solar and combined systems
- System controllers



Heating controllers



 DHW exchange controllers



PV heating



Accessories

# Self-consumption characteristics

- Self-consumption rate = rate of PV current produced consumed on site.
- Degree of independence = rate of self-consumed PV current in annual consumption.



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# EEG legal situation after 2020

- Obligation to connect the PV system
- Obligation to prior acceptance of the current produced
- No obligation to pay further feed-in tariffs
- New systems: no feed-in tariffs paid after the 52 GWp limit has been reached?
- Current state: approx. 46 GWp





# Direct self-consumption for household current



- + No modifications and investments required
- + Production and consumption at the same time
- + High savings potential of 30 cts / kWh
- + Self-consumption rate of approx. 30 %
- + High efficiency
- Adaptation to user behaviour



# Direct self-consumption for water heating (Power to Heat)



- + Medium savings potential of 7 cts / kWh (gas / oil)
- + Increase in self-consumption of approx. 30 ... 40 %
- + High efficiency factor of approx. 98 %
- o Low modifications and investments required



# Direct self-consumption for water heating (heat pump)



- + High savings potential of 30 cts / kWh (current)
- + Increase in self-consumption of approx. 20 %
- + High efficiency
- Noise emission
- Larger modifications and higher investments required







# Direct self-consumption for household current (battery)



- + Increase in self-consumption of approx. 30 ... 40 %
- + Separation of production and consumption
- Charging and discharging: losses of 10 ... 20 %
- Modifications and higher investments required (battery)



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# Direct self-consumption via current cloud (battery)



- + Self-consumption of 100 %
- + Separation of production and consumption
- Dependency on the provider
- AC-coupled battery required
- Capacity and access for the provider (peak load current)
- Losses of up to 20 % through grid transmission
- Modifications and higher investments required (battery)



# Comparison between storage capacities

- Water is a cost-effective storage medium
- Water has an unlimited life time cycle and is not flammable
- Water has a high thermal capacity, approx. 80 kWh in 1000 l
- Rule of thumb: approx. 1 kWh per 10 K in 100 l
- Heat storage for several days









Daily profile of a 5 kWp PV system (example) with heat storage via the DeltaTherm<sup>®</sup> PV controller or the FlowSol<sup>®</sup> E and current storage via a 5 kWh battery

# Annual profile self-consumption rate of a 5 kWp PV system



Annual profile of a 5 kWp PV system (example) with heat storage via the DeltaTherm<sup>®</sup> PV power-to-heat controller or the FlowSol<sup>®</sup> E with and without current storage in a 5 kWh battery

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# Function principle of a power-to-heat system



- Household current priority
- Excess current detection
- Redirection to electric heater
- Stepless variable up to 3 kW
- Conversion into thermal energy
- Loading up to maximum store temperature
- Use for hot water (room heating)

PV system with DeltaTherm<sup>®</sup> PV power-to-heat controller with DeltaTherm<sup>®</sup> E sensor measuring unit and electromechanical 3 kW immersion heater in a buffer store

# Function principle of a power-to-heat system (external)



- Household current priority
- Excess current detection
- Redirection to an <u>external</u> electric heater
- Stepless variable to 3 kW
- Conversion into thermal energy
- Generation of a target flow temperature
- Store loading in layers
- Loading to maximum return temperature
- Use for hot water (room heating)

PV system with FlowSol® E electrothermal station with DeltaTherm® E sensor measuring unit connected to a buffer store

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# Integration of the DeltaTherm<sup>®</sup> E sensor measuring unit





Connection (simplified) of the DeltaTherm<sup>®</sup> E sensor measuring unit with 3 current sensors directly at the energy meter

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Example: System with feed-in				
1 /		1	PV: 5 kWp; 4,800 kWh/year	
Energy costs		1	4-person household:	
Feed-in tariff:	4,800 kWh × 0.50 € =	2,400 €	<ul> <li>Electricity consumption:</li> <li>~10 kWh/day</li> <li>~3,600 kWh/year</li> </ul>	
Electricity purchase:	3,600 kWh × 0.30 € =	1,080 €	<ul> <li>Hot water production:</li> </ul>	
Hot water production (natural gas approx. 7 cts/kWh)	: 3,600 kWh x 0.07 € =	252 €	~10kWh/day ~3,600 kWh/year	
Total energy purchase:	<u> </u>	<u>,332 €</u>		
Profit:	<u> </u>	,068 €		





- PV: 5 kWp; 4,800 kWh/year
- 4-person household:
- Electricity consumption:
  - $\sim$  10 kWh/day
  - ~3,600 kWh/year
  - 30 % of the solar yield
- Hot water production:
   ~10 kWh/day
  - ~3,600 kWh/year
  - 40 % of the solar yield

# Example: Omission of feed-in tariffs

Self-consumption: Household current approx.	I,440 kWh × 0.30 € =	432€
Electricity purchase:	2,160 kWh × 0.30 € =	648 €
Excess:	3,360 kWh × 0 € =	0 €/a
Hot water production		
Electric	I,920 kWh × 0.07 € =	134€
Purchase (natural gas approx. 7 ct/kWh):	I,680 kWh × 0.07 € =	7€
Total energy purchase:		<u>765 €</u>
Savings:	I,332€-765€/a =	<u>567 €</u>

- PV: 5 kWp; 4,800 kWh/year
- 4-person household:
- Electricity consumption: 3,600 kWh
   30 % of the solar yield
   PV: 1,440 kWh
   Grid: 2,160 kWh
- Hot water production: 3,600 kWh
   40 % of the solar yield
   PV: 1,920 kWh
   Boiler: 1,680 kWh



# Functions of the DeltaTherm<sup>®</sup> PV

- Direct control of an electric immersion heater
- Stepless variable and grid compliant
- Heat production with excess current
- Can be used with all PV systems
- Controller with display and status LED
- RESOL menu system with date and time
- SD card for logging, saving / loading and for firmware updates
- Maximum store temperature, power and reserve are adjustable

Beginning with version 1.02:

- Backup heating with mains current (optional)
- 0-10V control (no measuring unit)





# Contents FlowSol® E



FlowSol® E





Measuring unit 3 current sensors



# Visualisation with VBus.net



9 kWp PV system (east/west collectors) with 500 I buffer store and DeltaTherm® PV with 3 kW immersion heater, location: Carinthia



Temperature profile of a 500 I buffer store with a 9 kWp PV system (east/west collectors) and DeltaTherm® PV with 3 kW immersion heater





# Power-to-Heat conclusion

- Easy installation
- Suitable for any PV system
- Household current priority
- Increase in self-consumption of PV current
- Stepless variable and grid-compliant, no use of mains current
- Reduction of heating costs, relief of heating system in summer





